Katha/ 300M is augmenting and strengthening its partnership development capacity to support 300M Citizen's Challenge's ambitious plans. #300M is the brainchild of Padmashri Ms Geeta Dharmarajan. We are on a mission to transform education for the millions of underserved children through its unique content and story pedagogy and bring them out of poverty.

We are looking for remote-working, self-driven, tech-savvy members for Partner Development in West, North, East and South. You must have demonstrated 2-6 years of experience in expanding partners in the non-profit sector, involved in fundraising, or worked on channel development in the corporate sector. Besides, you must have communication and convincing skills (both written and oral), with the ability to align vision, sell value to partners and negotiate and sign-up partners towards delivering on targets.

The selected candidate will help expand the partner ecosystem and engage with them in implementing programmes. He/ She will work closely with their leadership team to develop effective strategies for capacity building to augment the reach of education content and pedagogy to hundreds of thousands of children.

He/ She will work with the cross-functional teams across Katha/ 300M and other external partners like non-profits, government, public and private school network and other foundations to deliver successful outcomes.

If you have what it takes or know someone interested, reach out to me with a short brief or hr@katha.org, and we will get in touch with you with more details.